#### CUSTOMER STORY:

#### Burkell Plumbing | Plumbing

Burkell Plumbing is a three-generation family business that was started in 1945. Burkell Plumbing is highly qualified in all aspects of plumbing, heating and air conditioning.

#### **Location:** Sausalito, CA **Joined Broadly:** May 2016



20% INCREASE IN REVENUE Broadly is the first company that I've ever used in 10 years that I've actually seen results on Google.



+75 GOOGLE REVIEWS +16 BROADLY REVIEWS



**VISIBILITY** Now showing up before competitors in Sausalito



**STAFF GROWTH** Five new employees added to the team.



**BUSINESS INCREASE** 20% growth over the last 12 months.

#### FAVORITE BROADLY FEATURE:

#### Ease of Use

THE RESULTS

"Getting clientele to participate in saying great stuff about us- really getting them involved in patting us on the back. Broadly has a better program in terms of customer reviews and their method of following up."



# BROADLY

### BROADLY.COM

Enhance your online presence with reviews.

# Get more reviews. Look great online. Win more business.





## Grow your business with Broadly

YES I would recommend

- Optimize your Google profile and other business listings.
- Send out a branded email to every customer prompting feedback on Google and Facebook.
- Keep negative feedback offline.

 Publish all 4 & 5-star Google and Facebook reviews to your website.

NO I will not recommend

- ★ Get personalized staff training.
- Receive a weekly report of your reviews and client follow-up.
- ★ Get reviews on Google and other online listings.